

## 4th European Consultants' Cooperation Forum

### Profit & Principles - Ethical ways to sustainable success for consultants

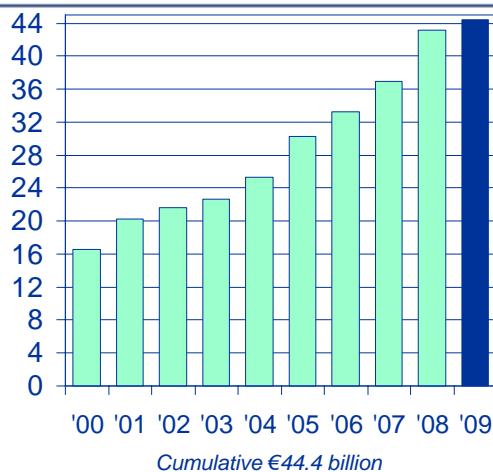
Enerly Quinones

European Bank for Reconstruction and Development



www.ebrd.com

## What is the EBRD?



- International financial institution, promotes transition to market economies in 30 countries from central Europe to central Asia
- Owned by 61 countries and two inter-governmental institutions
- Capital base of €20 billion



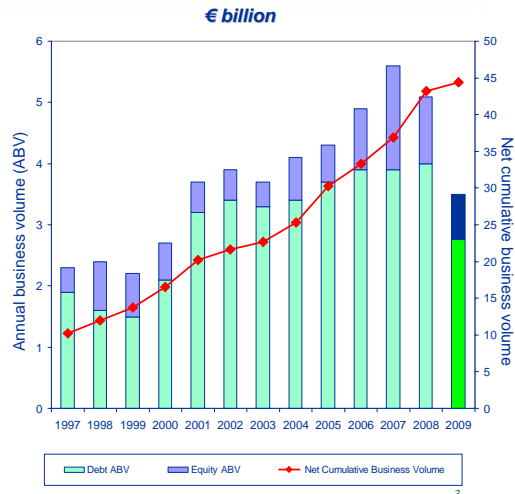
Unaudited as at 30 June 2009

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## EBRD in 2009

- Invested over €44.4bn in more than 2,650 projects since 1991
- Private sector > 77% of portfolio
- Debt 79%, Equity 21% of portfolio
- €3.5bn invested in 2009 as at 30 June 2009

Unaudited as at 30 June 2009



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## Advancing the transition

EBRD projects should promote:

- Expansion of competitive markets, including private ownership
- Stronger institutional and legal framework
- Sound corporate governance
- Structural reforms
- Respect for people and environment

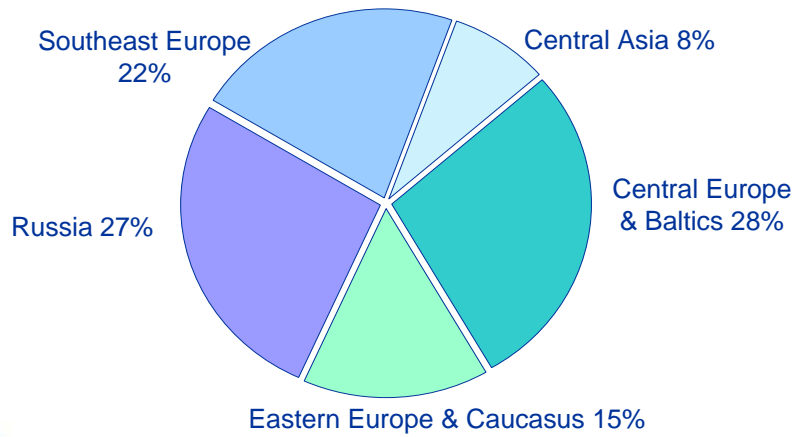


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## Active in all countries of operations

Cumulative commitments €44.4 billion

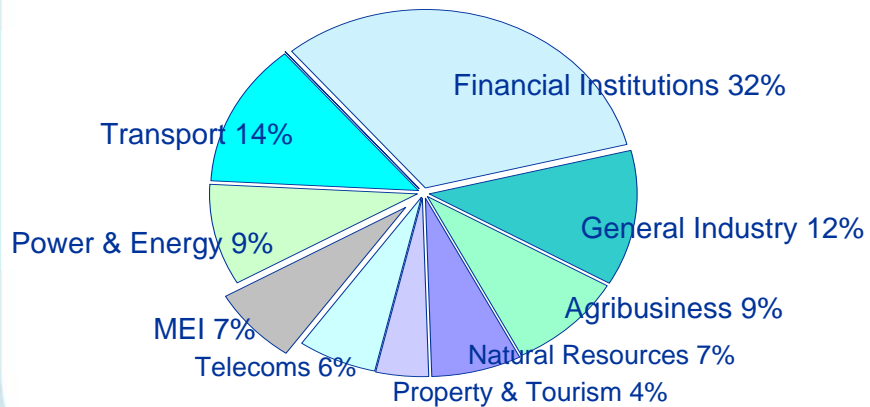


Unaudited as at 30 June 2009

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## Net cumulative volume by sector



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## Opportunities for consultants

- Office of the General Counsel
  - outsourcing of legal work
- Procurement Opportunities
  - over 800 consultants working on the Bank's projects at any given time
- Project Evaluation Department
  - consultants for evaluation of completed projects -- lessons learnt
- Nuclear Safety Department
  - specialists in project preparation, procurement and project implementation

